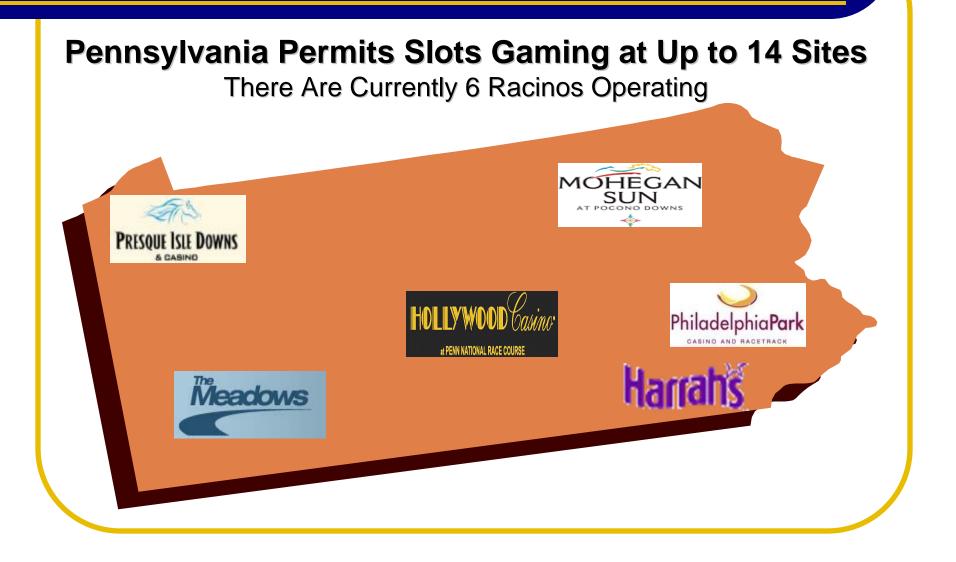


Pennsylvania's New Gaming Industry:

Measuring the Economic Impact of Slot Machines on Pennsylvania's Pari-Mutuel Wagering Industry

> Kevin C. Kile – Gaming Operations Liaison Pennsylvania Gaming Control Board December 9, 2008

Pennsylvania Racinos



Where Did We Start?

PENNSYLVANIA CONSOLIDATED STATUTES



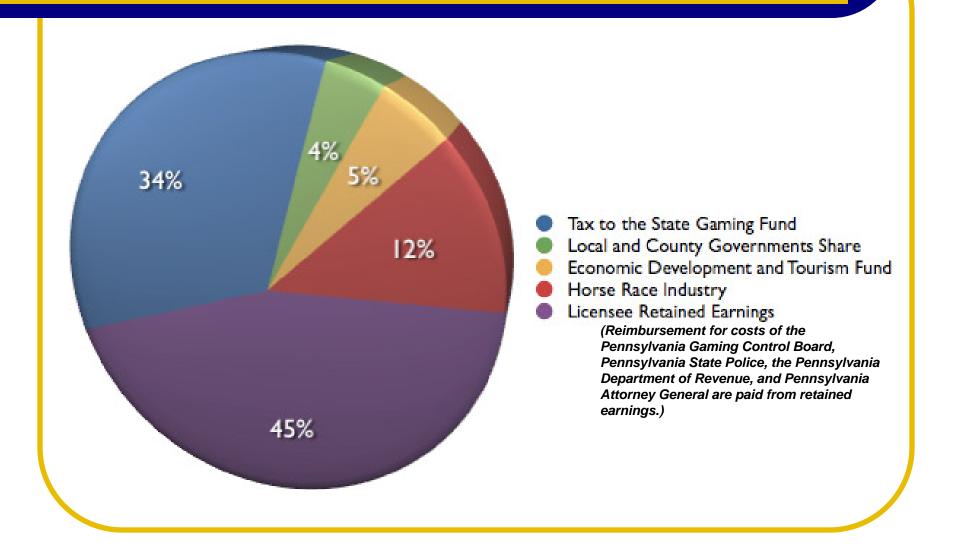
Passage of Act 71 in July of 2004 Designed to:

- ✓ Establish Gaming at 14 PA Locations
- ✓ Generate Property Tax Relief
- ✓ Stimulate Economic Development
- ✓ Create an Oversight Agency
- ✓ Revitalize the PA Horse Racing Industry

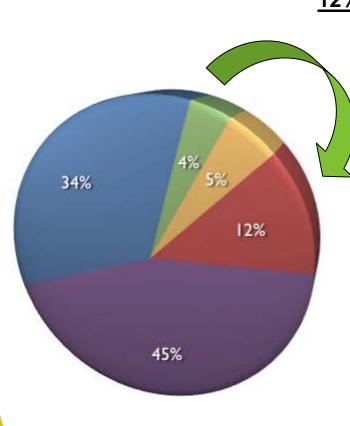
Office of Racetrack Gaming

- Coordinates Policies & Procedures Related to Racetrack Gaming
- ✓ Liaison to Horse and Harness Racing Commissions
- ✓ Liaison to Racinos & Horsemen's Organizations
- Provide Oversight of Maintenance and Improvements to Backside Areas of Racetracks
- Monitor Distribution of Funds from the PA Race Horse Development Fund

Gross Terminal Revenue



Race Horse Development Fund



12% assessed daily by the Department of Revenue

 \checkmark 80% is deposited weekly into a separate, interest bearing purse account for the benefit of the horsemen.

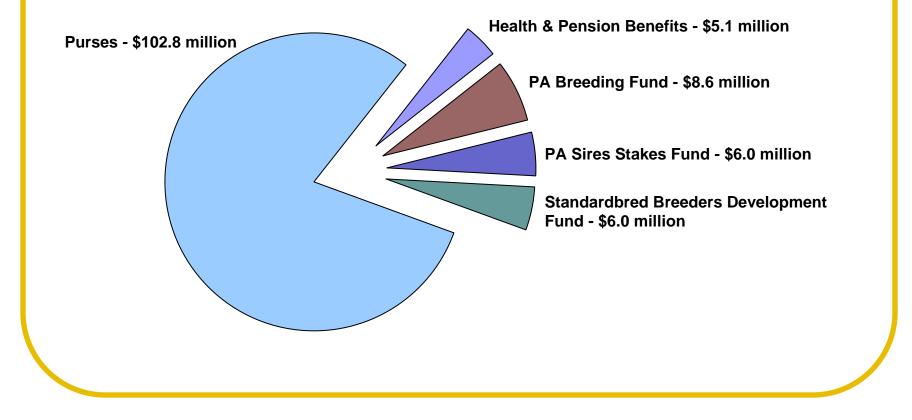
✓ For thoroughbred tracks, 16% is deposited into the Pennsylvania Breeding Fund on a monthly basis.

 ✓ For standardbred tracks, 8% is deposited into the Pennsylvania Sire Stakes Fund and the remaining 8% is deposited into the Pennsylvania Standardbred Breeders Development Fund. Both transfers are completed on a monthly basis.

 \checkmark 4% is used to fund health and pension benefits for the members of the horsemen's organizations.

Race Horse Development Fund

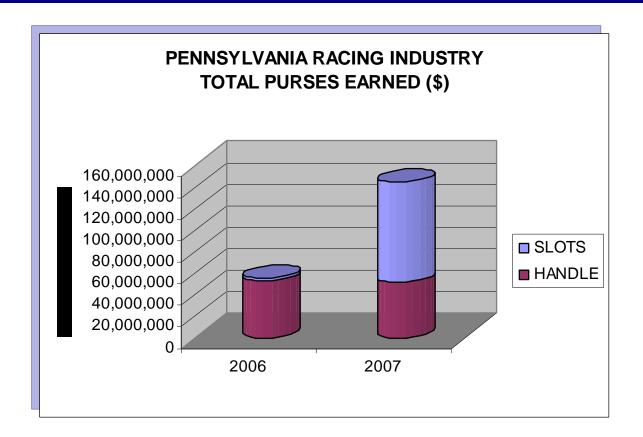
\$128.5 Million Distributed Through December 31, 2007:



How Do We Measure Impact?

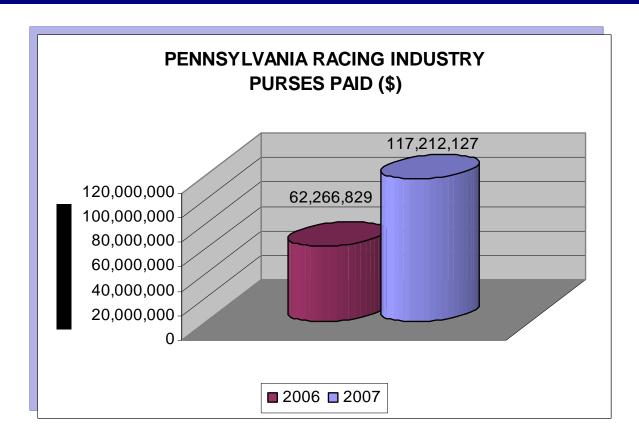
- ✓ Understand Environment
- ✓ Determine Potential Indicators
- ✓ Work with Horse and Harness Racing Commissions
- ✓ Gather Current and Historical Statistics
- ✓ Measure as an Industry
- Continue to Measure and Expand As Market Stabilizes

Purses Earned



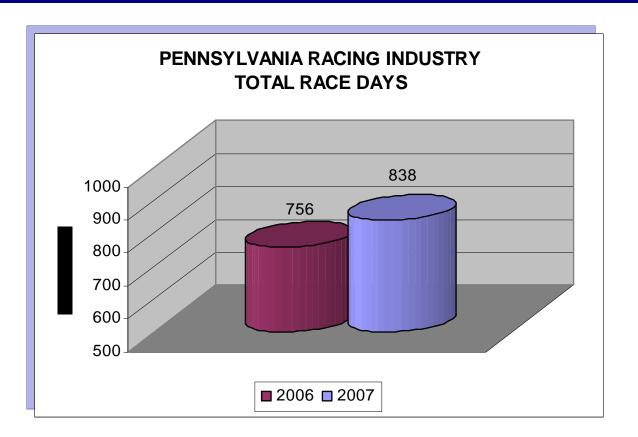
CY 2008 = \$152.2 Million (Through 9/30/08)

Purses Paid



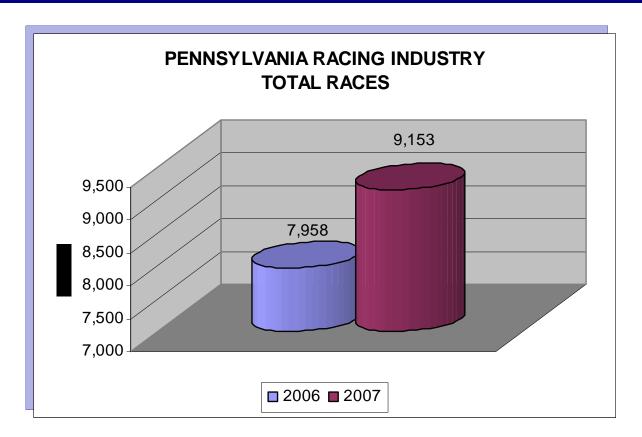
CY 2008 = \$140.5 Million (Through 9/30/08)

Race Days



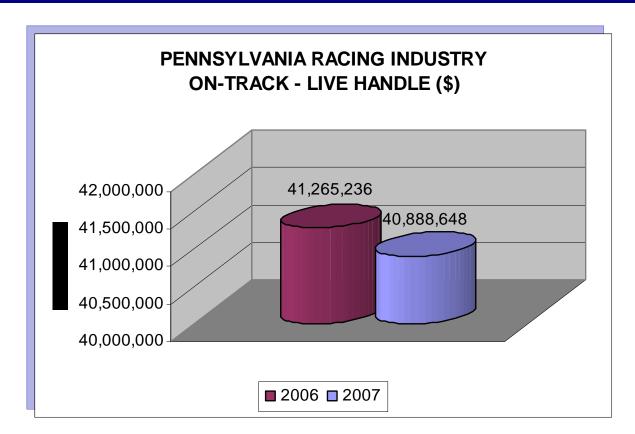
CY 2008 = 749 (Through 9/30/08)

Live Races



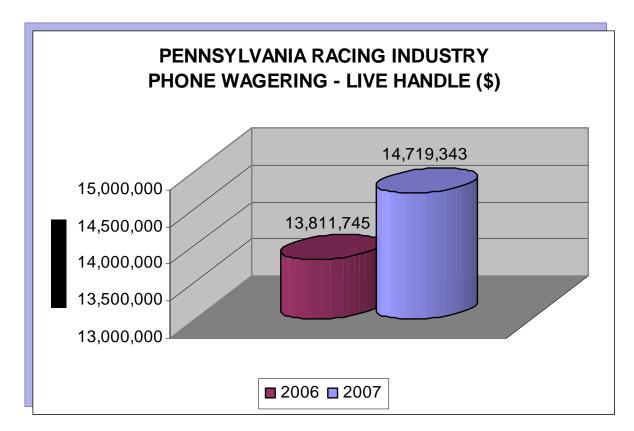
CY 2008 = 8,424 (Through 9/30/08)

Live Racing Handle – On-Track



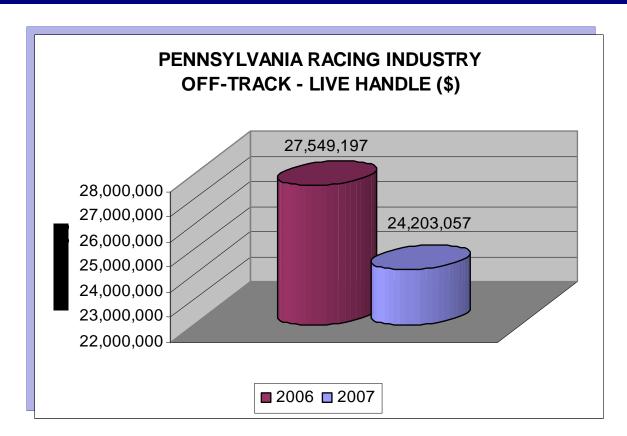
CY 2008 = \$36.2 Million (Through 9/30/08)

Live Racing Handle – Phone Wagering



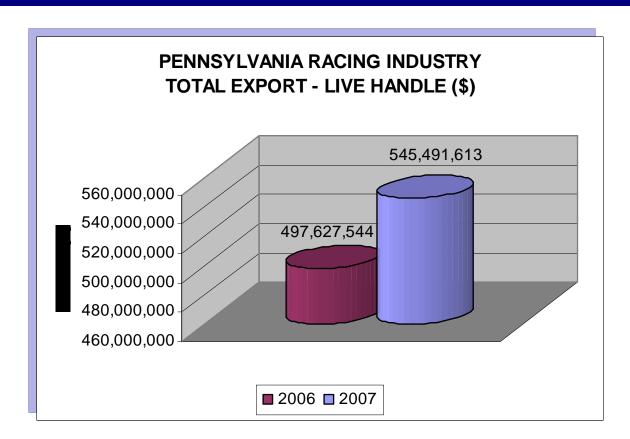
CY 2008 = \$11.1 Million (Through 9/30/08)

Live Racing Handle – Off-Track



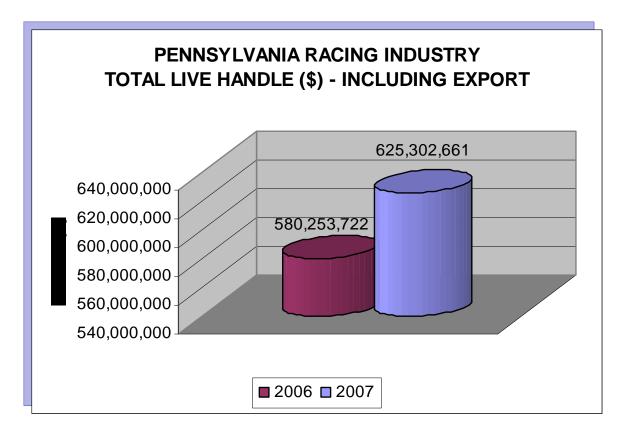
CY 2008 = \$23.7 Million (Through 9/30/08)

Total Export



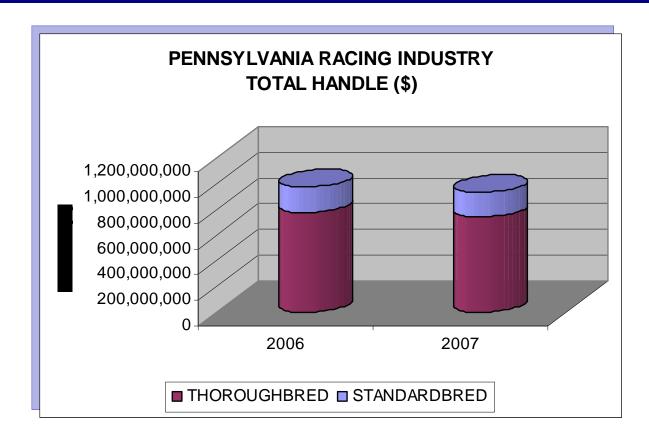
CY 2008 = \$513.0 Million (Through 9/30/08)

Live Racing Handle – Including Export



CY 2008 = \$584.0 Million (Through 9/30/08)

Total Handle



CY 2008 = \$651.1 Million (Through 9/30/08)

Beyond Pari-Mutuel Wagering....

- ✓ Equine Industry
 ✓ Training
- ✓ Farmland Preservation ✓ Veterinary Care
- ✓ Employment✓ Bedding
- ✓ Hay✓ Etc.
- ✓ Boarding

/ – /

Pennsylvania Gaming Control Board





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